

PSC NO: 219 GAS  
NIAGARA MOHAWK POWER CORPORATION  
INITIAL EFFECTIVE DATE: 08/01/03

LEAF: 110  
REVISION: 0  
SUPERSEDING REVISION:

### GENERAL INFORMATION

#### 24. ECONOMIC REVITALIZATION INCENTIVE RIDER FOR S.C. 3 LARGE GENERAL SERVICE, S.C. 5 FIRM TRANSPORTATION SERVICE OR S.C. 8 TRANSPORTATION SERVICE WITH STANDBY SALES SERVICE: (continued)

24.3.2.4.9 Marketing related initiatives.

24.3.2.5 The customer shall demonstrate that it has the support and the participation of other key stakeholders in its business survival, such as the labor force and state/local government.

24.3.2.6 The revitalization plan must include pro forma (for 5 years) sources and uses of funds statements submitted on a standard form of the Company's design. The pro forma data again will be analyzed to ensure that the planned cost reduction and revitalization plan will in fact return the facility to a non-distressed state within the five-year program term.

24.3.2.7 The plan shall include annual quantitative sales, market share, profit and service level goals.

24.3.2.8 The financial data and revitalization plan shall be updated annually, but such updates shall not be used to disqualify a customer from continuing to receive service under this agreement.

24.3.2.9 The information presented in the applicant's revitalization plan must be detailed in writing, in form and content satisfactory to the Company. The Company reserves the right to request additional information from the applicant concerning the revitalization plan. The plan should be certified to the Company by the applicant's operational and financial management.

24.3.2.10 A copy of the revitalization plan will be made available to the New York State Empire State Development Corporation (ESD), and the Company will solicit and consider ESD input on each application.

24.4 The billed amounts as calculated under the terms and provisions of the applicable Service Classification including amounts as calculated under Rule 17 and Rule 19 of this Schedule, all as amended from time to time, shall be reduced in accordance with the following schedule:

#### **S.C. 3, 5, or 8**

#### **Years**

Per Therm

#### **Economic Revitalization Incentive Discounts**

1	2	3	4	5
\$.03	\$.025	\$.02	\$.015	\$.01

24.5 All information presented by the applicant in their revitalization plan will be held in strictest confidence by the Company.

Issued By: William F. Edwards, President, Syracuse, New York