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..TXT: PSC NO: 218 GAS LEAF: 121 COMPANY: NIAGARA MOHAWK POWER CORPORATION REVISION: 1

INITIAL EFFECTIVE DATE: 08/01/00 SUPERSEDING REVISION: 0

STAMPS: Issued in Compliance with Order of PSC in C. 99-G-0336 dated 07/27/00.

RECEIVED: 07/31/00 STATUS: Effective EFFECTIVE: 08/01/00 GENERAL INFORMATION

24. Economic Revitalization Incentive Rider for S.C. 3 Large General Service, S. C. 5 Firm Transportation Service or S.C. 8 Transportation Service With Standby Sales Service (continued)

## 24.3.2 (continued)

- iii) local and/or state concessions on taxes;
- iv) discontinuance of non-profitable products and development of new products;
- v) cash flow improvement;
- vi) restructuring of short and long term debt;
- vii) capital savings through low cost loans;
- viii) increased operating efficiencies through:
  - 1. improved process technologies;
  - 2. an employee retraining plan; and
  - 3. reduced energy usage
- ix) marketing related initiatives.
- e. The customer shall demonstrate that it has the support and the participation of other key stakeholders in its business survival, such as the labor force and state/local government.
- f. The revitalization plan must include pro forma (for 5 years) sources and uses of funds statements submitted on a standard form of the Company\*s design. The pro forma data again will be analyzed to ensure that the planned cost reduction and revitalization plan will in fact return the facility to a non-distressed state within the five-year program term.

Issued By: <u>Darlene D. Kerr, Executive Vice President, Syracuse, New York</u>